HOUSE BILL 995

C5, M3 2lr2821

By: Delegate Niemann

Introduced and read first time: February 10, 2012

Assigned to: Economic Matters

A BILL ENTITLED

AN ACT concerning

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Maryland Energy Administration – Sustainable Energy Regulated Entity Financing Program

FOR the purpose of authorizing the Maryland Energy Administration to create a Sustainable Energy Regulated Entity Financing Program to authorize sustainable energy regulated entities to provide residential renewable energy installations and residential energy efficiency measures to residential property owners under certain qualified contracts; stating the intent of the General Assembly; requiring the Administration to manage, supervise, and administer a certain Program; requiring the Administration to adopt certain regulations under certain circumstances; authorizing the Administration to enter into certain contracts; authorizing the Administration to collect certain reasonable fees from sustainable energy regulated entities; authorizing the Administration to authorize certain sustainable energy regulated entities to enter into certain qualified contracts with certain persons, directly bill certain persons, and enforce payment under a certain qualified contract according to certain provisions; authorizing the Administration to limit certain authorizations in a certain manner or to authorize more than one sustainable energy regulated entity to operate in a certain territory or offer certain products; requiring the Administration to perform a certain study before developing and implementing a certain Program; authorizing the Administration to develop and implement a test or pilot program; requiring a qualified contract to meet certain requirements established by the Administration and to require certain actions; requiring the Administration, by regulation or order, to establish certain requirements for a certain qualified contract; prohibiting a certain sustainable energy regulated entity from entering into a certain qualified contract unless certain conditions have been met; authorizing a property owner to subject property to a certain qualified contract by recording or authorizing the recordation of the qualified contract in a certain manner; providing that a person that acquires property subject to a certain qualified contract assumes a certain obligation; authorizing the Administration to revoke a certain



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ENTITY FINANCING PROGRAM.

1 2 3 4 5 6 7 8 9	authorization if the Administration makes a certain determination; authorizing a certain sustainable energy regulated entity to collect payments that are in arrears under a certain qualified contract, by the imposition of a lien on a certain property in accordance with the Maryland Contract Lien Act; adding a certain qualified contract recorded under a certain provision of law to the definition of a "contract" under the Maryland Contract Lien Act; requiring the Administration to report to the General Assembly on or before a certain date; defining certain terms; and generally relating to the Sustainable Energy Regulated Entity Financing Program.						
10 11 12 13 14 15	BY adding to Article – State Government Section 9–20C–01 through 9–20C–08 to be under the new subtitle "Subtitle 20C Sustainable Energy Regulated Entities" Annotated Code of Maryland (2009 Replacement Volume and 2011 Supplement)						
16 17 18 19 20	BY repealing and reenacting, with amendments, Article – Real Property Section 14–201(b) Annotated Code of Maryland (2010 Replacement Volume and 2011 Supplement)						
21 22 23 24 25	BY repealing and reenacting, without amendments, Article – Real Property Section 14–202 Annotated Code of Maryland (2010 Replacement Volume and 2011 Supplement)						
26 27	SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND, That the Laws of Maryland read as follows:						
28	Article – State Government						
29	SUBTITLE 20C. SUSTAINABLE ENERGY REGULATED ENTITIES.						
30	9-20C-01.						
31 32	(A) IN THIS SUBTITLE THE FOLLOWING WORDS HAVE THE MEANINGS INDICATED.						
33 34	(B) "ADMINISTRATION" MEANS THE MARYLAND ENERGY ADMINISTRATION.						

(C) "PROGRAM" MEANS THE SUSTAINABLE ENERGY REGULATED

- 1 (D) "QUALIFIED CONTRACT" MEANS A CONTRACT BETWEEN A 2 RESIDENTIAL PROPERTY OWNER AND A SUSTAINABLE ENERGY REGULATED 3 ENTITY THAT MEETS THE REQUIREMENTS OF § 9–20C–04 OF THIS SUBTITLE.
- 4 (E) "RESIDENTIAL ENERGY EFFICIENCY MEASURE" MEANS A PRODUCT OR AN IMPROVEMENT TO A STRUCTURE THAT, WHEN INSTALLED, RESULTS IN A REDUCTION OF ENERGY USAGE IN THAT STRUCTURE.
- 7 (F) "RESIDENTIAL RENEWABLE ENERGY INSTALLATION" MEANS A
 8 PRODUCT THAT, WHEN INSTALLED ON RESIDENTIAL PROPERTY, PROVIDES
 9 ENERGY SAVINGS OR GENERATES ENERGY FROM A RENEWABLE SOURCE.
- 10 (G) "SUSTAINABLE ENERGY REGULATED ENTITY" MEANS A PERSON
 11 AUTHORIZED BY THE ADMINISTRATION UNDER THIS SUBTITLE TO PROVIDE
 12 SUSTAINABLE ENERGY PRODUCTS TO RESIDENTIAL PROPERTY OWNERS UNDER
 13 A QUALIFIED CONTRACT.
- 14 **9–20C–02.**
- THIS SUBTITLE IS INTENDED TO PROMOTE ENERGY CONSERVATION AND THE USE OF RENEWABLE ENERGY BY PROVIDING A SECURE FORM OF LONG-TERM FINANCING TO FACILITATE THE IMPLEMENTATION OF RESIDENTIAL RENEWABLE ENERGY INSTALLATIONS AND RESIDENTIAL ENERGY EFFICIENCY MEASURES ON OR IN RESIDENTIAL PROPERTIES.
- 20 **9–20C–03.**
- 21 (A) THE ADMINISTRATION MAY CREATE A SUSTAINABLE ENERGY
 22 REGULATED ENTITY FINANCING PROGRAM TO AUTHORIZE SUSTAINABLE
 23 ENERGY REGULATED ENTITIES TO PROVIDE RESIDENTIAL RENEWABLE ENERGY
 24 INSTALLATIONS AND RESIDENTIAL ENERGY EFFICIENCY MEASURES TO
 25 RESIDENTIAL PROPERTY OWNERS UNDER QUALIFIED CONTRACTS IN
 26 ACCORDANCE WITH THIS SUBTITLE.
- 27 (B) THE ADMINISTRATION SHALL MANAGE, SUPERVISE, AND 28 ADMINISTER A PROGRAM CREATED UNDER THIS SUBTITLE.
- 29 (C) IF THE ADMINISTRATION CREATES A PROGRAM UNDER THIS 30 SUBTITLE, THE ADMINISTRATION SHALL ADOPT REGULATIONS THAT:
- 31 (1) ENSURE THAT FINANCING IS PROVIDED ONLY TO A PROJECT 32 THAT CARRIES OUT THE PURPOSES STATED IN A QUALIFIED CONTRACT;

(2)	ESTABLISH ELIGIBILITY CRITERIA FOR SUSTAINABLE ENERGY
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- 2 REGULATED ENTITIES, INCLUDING A REQUIRED MINIMUM LEVEL OF
- 3 CAPITALIZATION;
- 4 (3) ESTABLISH ELIGIBILITY REQUIREMENTS FOR PROPERTY
- 5 OWNERS THAT GIVE DUE REGARD TO THE OWNER'S ABILITY TO PAY IN A
- 6 MANNER SUBSTANTIALLY SIMILAR TO THE REQUIREMENTS FOR A MORTGAGE
- 7 LOAN UNDER §§ 12-127, 12-311, 12-409.1, 12-925, AND 12-1049 OF THE
- 8 COMMERCIAL LAW ARTICLE;
- 9 (4) DEFINE AND PLACE LIMITS ON ELIGIBLE RESIDENTIAL
- 10 RENEWABLE ENERGY INSTALLATIONS AND ELIGIBLE RESIDENTIAL ENERGY
- 11 EFFICIENCY MEASURES;
- 12 (5) ESTABLISH COST-EFFECTIVENESS REQUIREMENTS FOR
- 13 ELIGIBLE RESIDENTIAL RENEWABLE ENERGY INSTALLATIONS AND ELIGIBLE
- 14 RESIDENTIAL ENERGY EFFICIENCY MEASURES;
- 15 (6) ESTABLISH PAYBACK REQUIREMENTS, RATE-OF-RETURN AND
- 16 INTEREST RATE GUIDELINES, AND LIMITS FOR QUALIFIED CONTRACTS;
- 17 (7) ESTABLISH MECHANISMS FOR INDEPENDENT QUALITY
- 18 CONTROL AND QUALITY ASSURANCE;
- 19 (8) MARKET THE PROGRAM TO PROPERTY OWNERS AND
- 20 POTENTIAL SUSTAINABLE ENERGY REGULATED ENTITIES; AND
- 21 (9) PROVIDE A PROCESS FOR ADOPTING BRAND NAMES FOR THE
- 22 PROGRAM AS WELL AS ELEMENTS OF THE PROGRAM.
- 23 (D) THE ADMINISTRATION MAY ENTER INTO CONTRACTS WITH THIRD
- 24 PARTIES TO ENSURE THAT:
- 25 (1) FINANCING IS PROVIDED ONLY TO PROJECTS THAT CARRY
- 26 OUT THE TERMS AND CONDITIONS OF QUALIFIED CONTRACTS; AND
- 27 (2) THE PURPOSES OF THE PROGRAM ARE FULFILLED.
- 28 (E) THE ADMINISTRATION MAY COLLECT REASONABLE FEES FROM
- 29 SUSTAINABLE ENERGY REGULATED ENTITIES TO:

$\frac{1}{2}$	(1) ENSURE THAT THE PURPOSES OF THE PROGRAM ARE FULFILLED; AND
3 4	(2) CARRY OUT THE ADMINISTRATION'S DUTIES UNDER THIS SUBTITLE.
5 6	(F) THE ADMINISTRATION MAY AUTHORIZE SUSTAINABLE ENERGY REGULATED ENTITIES TO:
7 8 9	(1) ENTER INTO QUALIFIED CONTRACTS WITH INDIVIDUAL RESIDENTIAL PROPERTY OWNERS OR GROUPS OF RESIDENTIAL PROPERTY OWNERS;
10 11 12	(2) DIRECTLY BILL, IN ACCORDANCE WITH THE RATE AND PAYMENT SCHEDULES PROVIDED IN THE QUALIFIED CONTRACT, EACH PROPERTY OWNER THAT:
13	(I) IS A PARTY TO A QUALIFIED CONTRACT; OR
14 15	(II) OWNS PROPERTY SUBJECT TO A QUALIFIED CONTRACT;
16 17	(3) ENFORCE PAYMENT UNDER A QUALIFIED CONTRACT IN ACCORDANCE WITH § 9–20C–08 OF THIS SUBTITLE.
18	(G) THE ADMINISTRATION MAY:
19 20 21	(1) LIMIT THE AUTHORIZATION OF A SUSTAINABLE ENERGY REGULATED ENTITY TO A PARTICULAR TERRITORY OR SPECIFIED RESIDENTIAL RENEWABLE ENERGY INSTALLATION; AND
22 23 24	(2) AUTHORIZE MORE THAN ONE SUSTAINABLE ENERGY REGULATED ENTITY TO OPERATE IN A PARTICULAR TERRITORY OR TO OFFER SPECIFIED RESIDENTIAL RENEWABLE ENERGY INSTALLATION.
25	(H) THE ADMINISTRATION:
26	(1) BEFORE DEVELOPING AND IMPLEMENTING A PROGRAM,

(I) THE FEASIBILITY OF THE PROGRAM; AND

SHALL PERFORM A STUDY TO ASSESS:

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	o House Billions
1 2	(II) THE ADMINISTRATION'S ABILITIES TO FULFILL ITS DUTIES REGARDING THE PROGRAM UNDER THIS SUBTITLE; AND
3	(2) MAY DEVELOP AND IMPLEMENT A TEST OR PILOT PROGRAM.
4	9-20C-04.
5 6	(A) UNDER A PROGRAM CREATED IN ACCORDANCE WITH § 9–20C–03(A) OF THIS SUBTITLE, A QUALIFIED CONTRACT SHALL:
7 8	(1) MEET THE REQUIREMENTS ESTABLISHED BY THE ADMINISTRATION UNDER SUBSECTION (B) OF THIS SECTION; AND
9 10	(2) REQUIRE, FOR EACH PROPERTY SUBJECT TO THE QUALIFIED CONTRACT:
11 12	(I) THE QUALIFIED CONTRACT TO BE RECORDED IN THE LAND RECORDS IN THE COUNTY IN WHICH EACH PROPERTY IS LOCATED; AND
13 14	(II) THE SUSTAINABLE ENERGY REGULATED ENTITY TO NOTIFY, BY FIRST-CLASS CERTIFIED MAIL, ANY PARTY THAT HOLDS A
15 16	RECORDED MORTGAGE OR DEED OF TRUST ON PROPERTY AT THE TIME THAT THE QUALIFIED CONTRACT BECOMES EFFECTIVE OF THE EXISTENCE OF THE
17	QUALIFIED CONTRACT.
18	(B) WHEN CREATING A PROGRAM UNDER THIS SUBTITLE, THE

- 18 (B) WHEN CREATING A PROGRAM UNDER THIS SUBTITLE, THE 19 ADMINISTRATION SHALL, BY ORDER OR REGULATION, ESTABLISH SPECIFIC 20 REQUIREMENTS FOR A QUALIFIED CONTRACT UNDER THIS SUBTITLE,
- 21 INCLUDING:
- 22 (1) TERMS AND CONDITIONS, INCLUDING:
- 23 (I) INTEREST RATES, SCHEDULES, AND RATES FOR 24 REPAYMENT;
- 25 (II) TIME FRAMES FOR THE RECORDATION AND NOTICE 26 REQUIRED UNDER SUBSECTION (A)(2) OF THIS SECTION; AND
- 27 (III) ANY TERMS AND CONDITIONS REQUIRED TO CREATE 28 AND ENFORCE A LIEN UNDER THE MARYLAND CONTRACT LIEN ACT, TITLE 14,
- 29 SUBTITLE 2 OF THE REAL PROPERTY ARTICLE;

1	(2) ELIGIBILITY REQUIREMENTS FOR PROPERTY OWNERS THAT
2	GIVE DUE REGARD TO THE OWNER'S ABILITY TO PAY IN A MANNER
3	SUBSTANTIALLY SIMILAR TO THE REQUIREMENTS FOR A MORTGAGE LOAN
4	UNDER §§ 12-127, 12-311, 12-409.1, 12-925, AND 12-1049 OF THE
5	COMMERCIAL LAW ARTICLE; AND
6	(3) MECHANISMS:
7	(I) FOR QUALITY CONTROL; AND
8	(II) TO ENSURE THAT THE SAVINGS TO THE PROPERTY
9	OWNER UNDER A QUALIFIED CONTRACT OUTWEIGH THE COST OF THE
0	QUALIFIED CONTRACT.
1	9-20C-05.
12	A SUSTAINABLE ENERGY REGULATED ENTITY MAY NOT ENTER INTO A
13	QUALIFIED CONTRACT UNLESS, FOR EACH PROPERTY THAT WOULD BE SUBJECT
4	TO THE QUALIFIED CONTRACT:
L '±	TO THE QUALIFIED CONTRACT.
15	(1) PROPERTY TAXES AND MORTGAGE DEBT ARE CURRENT;
16	(2) THERE ARE NO OUTSTANDING OR UNSATISFIED LIENS; AND
L 7	(3) THERE ARE NO NOTICES OF DEFAULT OR OTHER EVIDENCE OF
18	PROPERTY-BASED DEBT DELINQUENCY FOR THE LESSER OF:
19	(I) THE 3 YEARS IMMEDIATELY PRECEDING THE CONTRACT
20	DATE; OR
21	(II) THE LENGTH OF TIME THAT THE PROPERTY OWNER HAS
22	OWNED THE PROPERTY.
23	9-20C-06.
24	(A) A PROPERTY OWNER MAY SUBJECT PROPERTY TO A QUALIFIED
25	CONTRACT BY RECORDING OR AUTHORIZING THE RECORDATION OF THE
26	QUALIFIED CONTRACT AMONG THE LAND RECORDS IN THE COUNTY WHERE THE
7	DDODEDTVICE CONTINUES IN THE COUNTY WILLIE THE

28 (B) A PERSON WHO ACQUIRES PROPERTY SUBJECT TO A QUALIFIED 29 CONTRACT, WHETHER BY PURCHASE OR OTHER MEANS, ASSUMES THE 30 OBLIGATION TO PAY THE SUSTAINABLE ENERGY REGULATED ENTITY IN

- 1 ACCORDANCE WITH THE RATE AND PAYMENT SCHEDULES IN THE QUALIFIED
- 2 CONTRACT.
- 3 **9–20C–07.**
- 4 THE ADMINISTRATION MAY REVOKE THE AUTHORIZATION OF A
- 5 SUSTAINABLE ENERGY REGULATED ENTITY UNDER THIS SUBTITLE IF THE
- 6 ADMINISTRATION DETERMINES THAT:
- 7 (1) THE SUSTAINABLE ENERGY REGULATED ENTITY IS NOT
- 8 COMPLYING WITH THE TERMS OF THE AUTHORIZATION;
- 9 (2) THERE ARE AN EXCESSIVE NUMBER OF CONSUMER
- 10 COMPLAINTS; OR
- 11 (3) THE AUTHORIZATION IS NO LONGER SERVING THE PURPOSE
- 12 OF THIS SUBTITLE.
- 13 **9–20C–08.**
- A SUSTAINABLE ENERGY REGULATED ENTITY MAY COLLECT PAYMENTS
- 15 UNDER A QUALIFIED CONTRACT THAT ARE IN ARREARS, INCLUDING THE
- 16 PRINCIPAL, INTEREST, LATE CHARGES, COSTS OF COLLECTION, AND
- 17 REASONABLE ATTORNEY'S FEES, BY THE IMPOSITION OF A LIEN ON PROPERTY
- 18 THAT IS SUBJECT TO THE CONTRACT IN ACCORDANCE WITH THE MARYLAND
- 19 CONTRACT LIEN ACT, TITLE 14, SUBTITLE 2 OF THE REAL PROPERTY
- 20 ARTICLE.
- 21 Article Real Property
- 22 14-201.
- 23 (b) (1) "Contract" means a real covenant running with the land or a
- 24 contract recorded among the land records of a county or Baltimore City.
- 25 (2) "Contract" includes a [declaration]:
- 26 (I) DECLARATION or bylaws recorded under the provisions of
- 27 the Maryland Condominium Act or the Maryland Real Estate Time-Sharing Act; OR
- 28 (II) QUALIFIED CONTRACT RECORDED UNDER THE
- 29 PROVISIONS OF TITLE 9, SUBTITLE 20C OF THE STATE GOVERNMENT ARTICLE.
- 30 14–202.

$\frac{1}{2}$	(a) subtitle if:	A lien on property may be created by a contract and enforced under this			
3		(1)	The	contract expressly provides for the creation of a lien; and	
4		(2)	The	contract expressly describes:	
5			(i)	The party entitled to establish and enforce the lien; and	
6			(ii)	The property against which the lien may be imposed.	
7	(b)	A lie	A lien may only secure the payment of:		
8		(1)	Dam	ages;	
9		(2)	Cost	s of collection;	
10		(3)	Late	charges permitted by law; and	
11 12	breach of a	(4) Attorney's fees provided for in a contract or awarded by a court h of a contract.			
13 14 15 16	SECTION 2. AND BE IT FURTHER ENACTED, That, on or before December 31, 2012, the Maryland Energy Administration shall report to the General Assembly, in accordance with § 2–1246 of the State Government Article, on the Administration's progress in carrying out the requirements of this Act.				
17 18	SECTION 3. AND BE IT FURTHER ENACTED, That this Act shall take effect July 1, 2012.				